## Reconciliation of U.S. GAAP Net Income to Ongoing Net Income (in thousands, except per share data and percentages)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2003 \\ \hline \end{gathered}$ |  | September 28,2003 |  |
| U.S. GAAP net income | \$ | 6,391 | \$ | 4,786 |
| Pre-tax restructuring recoveries - cost of goods sold |  | $(1,079)$ |  | (250) |
| Pre-tax net restructuring charges - operating expenses |  | 5,948 |  | 1,062 |
| Tax benefit on net restructuring charges |  | $(1,217)$ |  | (203) |
| Ongoing net income | \$ | $\underline{\text { 10,043 }}$ | \$ | 5,395 |
| Ongoing net income per diluted share | \$ | 0.07 | \$ | 0.04 |
| Number of shares used for diluted per share calculation |  | 39,658 |  | 134,886 |
| Income tax rate |  | 25\% |  | 25\% |

## Reconciliation of U.S. GAAP Gross Margin, Operating Expenses and Operating Income to Ongoing Gross Margin, Operating Expenses and Operating Income

 (in thousands)U.S. GAAP gross margin

Restructuring recoveries - cost of goods sold
Ongoing gross margin
U.S. GAAP operating expenses

Net restructuring charges - operating expenses
Ongoing operating expenses
Ongoing operating income

| Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { December 28, } \\ 2003 \\ \hline \end{gathered}$ |  | September 28, 2003 |  |
| \$ | 87,215 | \$ | 78,518 |
|  | $(1,079)$ |  | (250) |
| \$ | 86,136 | \$ | 78,268 |
| \$ | 79,167 | \$ | 73,581 |
|  | $(5,948)$ |  | $(1,062)$ |
| \$ | 73,219 | \$ | 72,519 |
| \$ | 12,917 | \$ | 5,749 |

## LAMRESEARCH CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data and percentages)
(unaudited)

|  | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 28, } \\ 2003 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 28, } \\ 2003 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2002 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 28, } \\ 2003 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 29, } \\ 2002 \\ \hline \end{gathered}$ |  |
| Total revenue | \$ | 191,508 | \$ | 183,738 | \$ | 184,569 | \$ | 375,246 | \$ | 382,089 |
| Cost of goods sold |  | 105,372 |  | 105,470 |  | 112,380 |  | 210,842 |  | 230,906 |
| Cost of goods sold - restructuring recoveries |  | $(1,079)$ |  | (250) |  | (301) |  | $(1,329)$ |  | (301) |
| Total cost of goods sold |  | 104,293 |  | 105,220 |  | 112,079 |  | 209,513 |  | 230,605 |
| Gross margin |  | 87,215 |  | 78,518 |  | 72,490 |  | 165,733 |  | 151,484 |
| Gross margin as a percent of revenue |  | 45.5\% |  | 42.7\% |  | 39.3\% |  | 44.2\% |  | 39.6\% |
| Research and development |  | 39,078 |  | 38,526 |  | 39,739 |  | 77,604 |  | 81,121 |
| Selling, general and administrative |  | 34,141 |  | 33,993 |  | 31,715 |  | 68,134 |  | 65,074 |
| Restructuring charges, net |  | 5,948 |  | 1,062 |  | 2,053 |  | 7,010 |  | 2,053 |
| Total operating expenses |  | 79,167 |  | 73,581 |  | 73,507 |  | 152,748 |  | 148,248 |
| Operating income (loss) |  | 8,048 |  | 4,937 |  | $(1,017)$ |  | 12,985 |  | 3,236 |
| Other income (expense): |  |  |  |  |  |  |  |  |  |  |
| Loss on equity derivative contracts in Company stock |  | - |  | - |  | - |  | - |  | $(16,407)$ |
| Other income, net |  | 473 |  | 1,444 |  | 2,989 |  | 1,917 |  | 2,327 |
| Income (loss) before income taxes |  | 8,521 |  | 6,381 |  | 1,972 |  | 14,902 |  | $(10,844)$ |
| Income tax expense |  | 2,130 |  | 1,595 |  | 493 |  | 3,725 |  | 1,391 |
| Net income (loss) | \$ | 6,391 | \$ | 4,786 | \$ | 1,479 | \$ | 11,177 | \$ | $(12,235)$ |
| Net income (loss) per share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.05 | \$ | 0.04 | \$ | 0.01 | \$ | 0.09 | \$ | (0.10) |
| Diluted (1) | \$ | 0.05 | \$ | 0.04 | \$ | 0.01 | \$ | 0.08 | \$ | (0.10) |
| Number of shares used in per share calculations: |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 131,020 |  | 128,351 |  | 125,411 |  | 129,688 |  | 126,171 |
| Diluted (1) |  | 139,658 |  | 134,886 |  | 128,537 |  | 137,502 |  | 126,171 |

(1) For the three and six-month periods ended December 28, 2003, and the three-month period ended September 28, 2003, diluted net income per share includes the assumed exercise of employee stock options and outstanding warrant, but excludes the assumed conversion of the convertible subordinated $4 \%$ notes because the effect would have been antidilutive. For the three-month period ended December 29, 2002, diluted net income per share includes the assumed exercise of employee stock options, but excludes the assumed exercise of the outstanding warrant and conversion of the convertible subordinated $4 \%$ notes because the effect would have been antidilutive. Outstanding options, warrant, and convertible subordinated $4 \%$ and $5 \%$ notes for the six-month period ended December 29, 2002, are excluded from the computations of diluted net loss per share because the effects would have been antidilutive due to the net loss for the period.

## LAM RESEARCH CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS <br> (In thousands)

|  | $\begin{gathered} \text { December 28, } \\ 2003 \\ \text { (unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 28, } \\ 2003 \\ \text { (unaudited) } \\ \hline \end{gathered}$ |  | June 29, 2003 <br> (1) |
| :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |
| Cash, cash equivalents and short-term investments | \$ 586,009 | \$ 524,472 |  | 507,413 |
| Accounts receivable, net | 114,811 | 113,975 |  | 107,602 |
| Inventories | 98,836 | 102,274 |  | 112,016 |
| Other current assets | 142,817 | 151,331 |  | 145,745 |
| Total current assets | 942,473 | 892,052 |  | 872,776 |
| Property and equipment, net | 40,067 | 43,371 |  | 48,771 |
| Restricted cash | 118,468 | 118,468 |  | 118,468 |
| Other assets | 146,896 | 152,211 |  | 158,260 |
| Total assets | \$ 1,247,904 | \$ 1,206,102 |  | 1,198,275 |
| Liabilities and stockholders' equity: |  |  |  |  |
| Other current liabilities | \$ 209,093 | \$ 203,680 |  | 216,982 |
| Total current liabilities | 209,093 | 203,680 |  | 216,982 |
| Long-term debt and other liabilities | 322,555 | 325,239 |  | 332,209 |
| Stockholders' equity | 716,256 | 677,183 |  | 649,084 |
| Total liabilities and stockholders' equity | \$ 1,247,904 | \$ 1,206,102 |  | 1,198,275 |

(1) Derived from audited financial statements

